

Gary S. Nickell, Ph.D.

<http://www.mnstate.edu/nickell>

Psychology Department
360J Bridges Hall
Minnesota State University Moorhead
Moorhead, MN 56563

Office Phone: (218) 477-4080
Home Phone : (218) 233-6469
E-mail: nickellg@mnstate.edu
Fax: (218) 477-2602

Current Title: Chair of Psychology Department at MSUM

Education

Ph.D. Oklahoma State University, Stillwater, Oklahoma, 1982 in
Social Psychology

M.S. Oklahoma State University, Stillwater, Oklahoma, 1980 in
Social Psychology

B.S. University of Southern Colorado, Pueblo, Colorado, 1976 in
Psychology

Professional and Teaching Experience

Chair of the Psychology Department, Minnesota State University
Moorhead (8/99 - present)

Senior Research Associate, North Dakota State University (8/02 -
present)

Assistant Professor (8/82-8/88), Associate Professor (8/88 - 8/93),
Professor (8/93 - present), Psychology Department, Minnesota State
University Moorhead

Visiting Professor (8/90 - 6/91) Psychology Department, Florida
Institute of Technology

Instructor (8/81 - 7/82) at Oklahoma State University

Psychology Technician (6/81 - 9/81), Summer Internship at the Army
Research Institute for Behavioral and Social Science, Fort Sill,
Oklahoma

Publications and Abstracts

- Nickell, G. S., Pederson, K., & Rossow, C. (2003). The birthdate effect: An extension of the mere ownership effect. *Psychological Reports*, 92, 161-163.
- Nickell, G. S. (1995). *Study guide for Richard Lippa's introduction to social psychology (2nd ed.)*. Belmont, CA: Wadsworth Publishing Company.
- Nickell, G. S. (1990). *Study guide for Richard Lippa's introduction to social psychology*. Belmont, CA: Wadsworth Publishing Company.
- Nickell, G. S. & Pinto, J. N. (1986). The Computer Attitude Scale. *Computers in Human Behavior*, 2, 301-306.
- Nickell, G. S. & Seado, P. (1986). The impact of computer attitudes and experience on small business computer use. *American Journal of Small Business*, 10, 37-48.
- Nickell, G. S. (1986). *The impact of computer attitudes on small business in the Fargo-Moorhead area*. (Cooperative Agreement No. SB-2M-0080-010. Washington, D.C.: Small Business Administration.
- Nickell, G. S. & Pinto, J. N. (1984). The effects of compressed speech on listener attitudes. *Psychology and Marketing*, 1, 49-58.
- Gardner, R. M., Corbin, T. L., Beltramo, J. S., & Nickell, G. S. (1984). The prisoner's dilemma game and cooperation in the rat. *Psychological Reports*, 55, 687-696.
- Nickell, G. S. (1982). Nonverbal expressiveness and machiavellianism in a mixed-motive conflict situation. *Dissertation Abstracts International*, 44(3), 955B.
- Nickell, G. S. (1980). *Detecting deception using nonverbal information training*. Unpublished master's thesis, Oklahoma State University, Stillwater.
- Mowen, J. C., Jolly, D., & Nickell, G. S. (1980). Factors influencing consumer response to produce recalls: A regression analysis approach. Proceedings of the Association for Consumer Research, Eleventh Annual Conference, *Advances in Consumer Research*, 8, Kent Monroe (ed.), Arlington, VA, October, 405-407.

Presentations and Workshops

- Pearson, A., & Nickell, G. (2002, March). *A comparison of past and present use of computers by school psychologists*. Poster presented at the National Association of School Psychologists convention, Chicago, Illinois.
- Pederson, K., Rossow, C., & Nickell, G. (2001, March). *The birthdate effect: An extension of the mere ownership effect*. Poster presented at the Red River Psychology Conference, Moorhead, Minnesota.
- Nickell, G. S. (1998, August). *The Helping Attitude Scale: A new measure of prosocial tendencies*. Poster presented at the American Psychological Association, San Francisco.
- Nickell, G. S. (1993, March). *The effects of gender roles on computer attitudes and experience*. Poster presented at the Red River Psychology Conference, Moorhead, Minnesota.
- Nickell, G. S., Day, T. A., & Pinto, J. N. (1993, March). *The influence of personality on computer attitudes*. Paper presented at the Red River Psychology Conference, Moorhead, Minnesota.
- Nickell, G. S., & Schmidt, C. R. (1989, August). *The validity of self-appraisals in a management development program*. Poster presented at the American Psychological Association, New Orleans.
- Nickell, G. S. (1989, April). *Computer attitudes and use by small businesses: A follow-up study*. Paper presented at the Red River Psychology Conference, Moorhead.
- Niemi, M. & Nickell, G. S. (1989, April). *Sensitivity to nonverbal cues and social perception*. Poster presented at the Red River Psychology Conference, Moorhead.
- Nickell, G. S., Schmidt, C. R., & Pinto, J. N. (1987, April). *Gender and sex role differences in computer attitudes and experience*. Poster presented at Southwestern Psychological Association, New Orleans.
- Pinto, J., Calvillo, M., & Nickell, G. (1985, June). *A concurrent validity study of the Computer Attitude Scale*. Paper presented at Midwestern Psychological Association, Chicago.
- Winkel, M., Nickell, G., Pinto, J., Novak, D., Contrares, L., & Seado, P. (1985, April). *Attitudes toward computers: A cross-cultural comparison*. Paper presented at Southwestern Psychological Association, Austin, Texas.

- Nickell, G. S. & Danielson, E. B. (1985, March). *Sexual discrimination in the academy*. Workshop presented to the Interfaculty Organization (IFO) Delegate Assembly.
- Nickell, G. S. & Pinto, J. N. (1984, April). *The Computer Attitude Scale (CAS)*. Paper presented at Southwestern Psychological Association, New Orleans.
- Pinto, J., & Nickell, G. (1982, April). *The lack of success of women in management: Situation or person*. Paper presented at Southwestern Psychological Association, Dallas, Texas.
- Nickell, G., & Pinto, J. (1982, April). *Time-Compressed persuasive communication and its effects on attitudes*. Paper presented at Southwestern Psychological Association, Dallas, Texas.
- Helm, B., Winkel, M., & Nickell, G. (1982, April). *A third party's neutrality affects cooperativeness in subsequent two-party conflict*. Paper presented at Southwestern Psychological Association, Dallas, Texas.
- Nickell, G. (1982, April). *A multi-dimensional view of sports*. Paper presented at the 10th Annual Personality and Social Psychology Graduate Student Conference, Fayetteville, Arkansas.
- Nickell, G. S. & Pinto, J. P. (1980, November). *The effects of compressed speech on listener attitudes*. Paper presented at the 69th Scientific Meeting of the Oklahoma Academy of Science, Norman, Oklahoma.
- Nickell, G. S. (1980, November). *Detecting deception using nonverbal information training*. Paper presented at Oklahoma Psychological Association, Oklahoma City, Oklahoma.
- Pinto, J. N. & Nickell, G. S. (1980, November). *Female targets in life-choice dilemmas*. Paper presented at Oklahoma Psychological Association, Oklahoma City, Oklahoma.

Professional Reviewing

Anxiety. Stress and Coping: An International Journal
Computers in Human Behavior
Psychological Reports
Holt, Rinehart and Winston
Brooks-Cole, Inc.
Harper & Row, Publishers, Inc.
Wadsworth Publishing Company
W.H. Freedman and Co.

Current Research Interests

The social psychology of food safety
A laypersons' view of groups
The measurement of prosocial attitudes
The mere ownership effect
The social impact of computers on individuals and workers

Teaching Experience

Social Psychology
General Psychology
Environmental Psychology
Industrial/Organizational Psychology
Personality
Experimental Social Psychology
Graduate Level Social Psychology
Seminar (Controversial Issues in Psychology)

Professional Affiliations

American Psychological Association
Midwestern Psychological Association
Society for Industrial and Organization Psychology
Psi Chi (National Psychology Honor Society)
Society for Personality and Social Psychology
Society for the Teaching of Psychology (Division Two of APA)

Awards

Graduated with Special Distinction from University of Southern Colorado, 1976.

Presidential Summer Internship, Fort Sill, OK, Summer, 1981.

Grants

The impact of computer attitudes on small business in the Fargo-Moorhead area. Moorhead State University Small Business Development Center and the U.S. Small Business Administration, 1985.

A survey of student computer use and attitudes. MSU Faculty research grant and release time, 1988.

Follow-up study of small business computer use in the Fargo-Moorhead are. MSU Faculty research grant and release time, 1989.

Technological/Aesthetics improvements of Bridges 162. Minnesota State University Moorhead Strategic Goals Initiative grant, 2001.

Developing technical writing skills in psychology students.
Minnesota State University Moorhead Institutional Improvement
grant, 2002.

References

Dr. Magda Chalikia
Department of Psychology
Minnesota State Univer. Moorhead
Moorhead, MN 56563
(218) 477-2804

Dr. John Pinto
Department of Psychology
Morningside College
Sioux City, IA 51006
(218) 274-5158

Dr. Ron Jeppson
Dean of the College of Social & Natural Sciences
Minnesota State University Moorhead
Moorhead, MN 56563
(218) 477-4015